



Bangladesh Venture Capital Ltd

Daffodil Business Incubator Building, Level-04

105, Shukrabad, Mirpur Road, Dhaka-1207

Cell: +8802-58156816, +88 017134 93016, +88 01847334773

Email: info@venture.com.bd

www.venture.com.bd

[f /venture.com.bd/](https://www.facebook.com/venture.com.bd/)

[in /company/bangladesh-venture-capital-limited/](https://www.linkedin.com/company/bangladesh-venture-capital-limited/)

[ig /bvcLbd/](https://www.instagram.com/bvcLbd/)



www.venture.com.bd

Message from Chairman



Dr. Md. Sabur Khan
Founder and Chairman

As an entrepreneur, my observation is that the culture which gives importance to entrepreneurial approach and mindset can really contribute to the economic development of a country. My observation is that Bangladesh is a very perfect place for developing entrepreneurs as we got the most talented young generation and the lifestyle of the peoples helps them to get the leadership skills which is a very important quality for becoming an entrepreneur. They have the idea, skills and but they suffer from a core philosophy that capital is the only barrier for exploring their idea. Therefore Bangladesh Venture Capital Ltd. has been initiated. We have created many successful startups which are the inspiration for many others. Our objective is to help to develop a good idea that makes a difference in people's lives. Besides ensuring fund, we ensure the best incubation and initial action with other facilities, a global platform so that entrepreneurs can explore their full potential.

In the end, I want to mention that we want to contribute to national development and BVCL is working for this mission.

Message from Managing Director



Golam Monowar Kamal
Managing Director

Bangladesh experiencing a great transformation in recent years. The rapid economic growth in the last two decades created a generation of confident leaders and a new generation of the business community. The millennium generation is growing with online connectivity and taking advantage of the virtual world for infinite knowledge and entertainment. Priority of professional is shifting along the line of the global phenomenon. The young generation is more interested to become entrepreneurs rather than looking for jobs. As a result, many startups are trying to use the digital technological revolution in solving the societal problems into a business model. Many successful startups already attracted funding from the local source and international reputed companies. Bangladesh Venture Capital Ltd. is investing in this new generation of startups to create a better future and rapid economic development of the country. Through appropriate mentoring and funding, BVCL would like to change the landscape of alternative financing in Bangladesh.

Bangladesh Venture Capital Limited

Bangladesh Venture Capital Ltd (BVCL) aims to create an alternative investment opportunity for the business with high-growth potential. We want to foster a healthy environment in the investment ecosystem to make the funds available for potential startups in Bangladesh. We encourage entrepreneurs and high growth business to take advantage of the equity financing, we offer. We give the highest value to the potential business that offers the solution to an existing problem and makes a positive social impact. BVCL is teaming up with leading business leaders and high skilled mentors and advisors. We inspire young entrepreneurs to take a risk and backing them until their business become successful.

VISION

Our vision is to lead the Private Equity Investment and Corporate Advisory services to growth stage companies and startups in Bangladesh. We believe the right investment strategy along with strong leadership will drive business growth, and support the social and economic development of Bangladesh. We aim to maximize shareholders' value and clients' wealth and add a new dimension to the venture capital and alternative investment eco-system in the country.

MISSION

Our mission is to create a pioneering business investment model that will enable a dynamic entrepreneurial ecosystem in the society. By forging enduring strategic partnerships, we aim to provide one-stop support for the growth and development of young startup companies and the underserved Small and Medium Enterprises (SMEs) to boost the rapid economic growth of Bangladesh.

VALUES

We have dedicated resources to enhance performance, improve creativity, business innovation, strong engagement with youth entrepreneurs, functional business incubator, Innovation Hub, startup market, makerspace, client focus, teamwork, strong academic footprint and a strong commitment to compliance with the rules of the land and service-oriented attitude towards every investment and partners.



How We Work

We work as a team and involve our partners and network for the business development of entrepreneurs received investment from us. BVCL helps in the entire business development cycle starting from business concept development to planning, strategic guidance, team building, market research, customer service and protecting intellectual property. Our investment depends on the following factors:

- Passionate and motivated team
- Proficient business models
- Rapid growth potential
- Innovative solution and social impact

Our Target

- Funding new Startups
- 10 - Major Investments
- Joint Research with Academic Institution
- Business intelligence database
- Mentors & Advisers
- National & International Network
- Integrated Startups market
- Innovation and startup competitions
- In-house R&D Capacity development

Bangladesh Venture Capital Ltd has acquired 'Alternative Investment Fund Manager' License from the Bangladesh Securities and Exchange Commission (BSEC).



Investment Tools

Bangladesh Venture Capital makes investments range from startup seed capital to rapid growth financing for high tech manufacturing and service delivery enterprises. Our tailor made Investment services:

Venture Capital Fund

Venture capital is a type of funding for a new or growing business. It usually comes from venture capital firms that specialize in building high-risk financial portfolios. With venture capital, the venture capital firm gives funding to the startup company in exchange for equity in the startup.

Impact Fund

Impact investments are investments made into companies, organizations, and funds with the intention to generate social and environmental impact alongside a financial return. Impact investments can be made in both emerging and developed markets, and target a range of returns from below market to market rate, depending on investors' strategic goals.

Private Equity Fund

Private equity is capital that is not noted on a public exchange. Private equity is composed of funds and investors that directly invest in private companies, or that engage in buyouts of public companies, resulting in the delisting of public equity. Institutional and retail investors provide the capital for private equity, and the capital can be utilized to fund new technology, make acquisitions, expand working capital, and to bolster and solidify a balance sheet.



Investment Conditions

- Investment Size: BDT 2.5 million to BDT 30 million
- Time Periphery of Investment: Up to 5 years
- Legal cost/ Audit fee: will be given by the Investee Company at actual
- The expected IRR of the firm should be at least 25%
- Shareholding: Minimum 10% and Maximum 49%

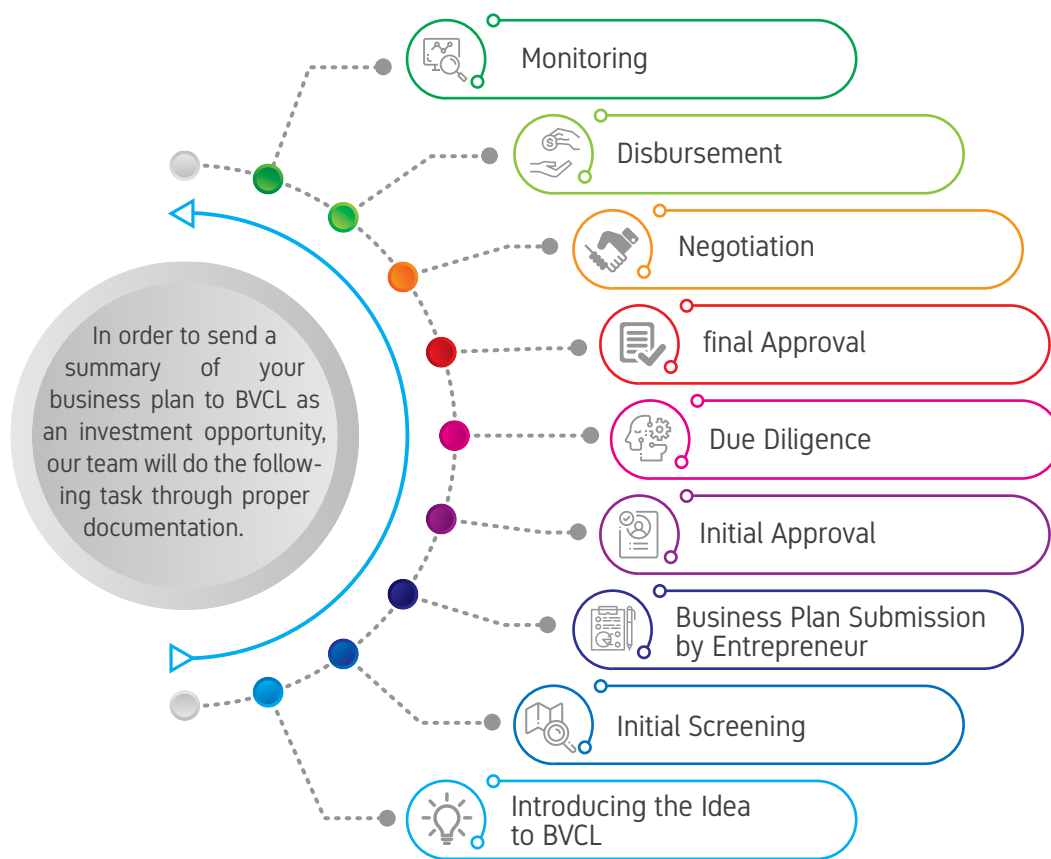
Area of Investment Interest

- IT and ITES
- Fintech, AI and Machine Learning
- Augmented Reality and Virtual reality
- Blockchain, Big Data, and Data Analysis
- Agritech, Biotech and Food processing
- Health and Edutech

Value Added Services

- Fund Facilitation
- Strategic Guidance
- Industrializing Startups
- Management and Accounts Support
- Networking

BVCL Workflow



Introducing the Idea

A client will pitch or submit an idea. The writing piece should elaborate clearly the business model and growth opportunity in relation to BVCL area of interest.

Initial Screening

BVCL Investment Team will conduct an interview or analysis to find the client is qualified or not.

Business Plan Submission

The client will submit a written document describing the nature of the business, the sales and marketing strategy, and the financial background, and containing a projected profit and loss statement.

Initial Approval

A detailed Investment proposal will be submitted to the Board/Investment Committee of BVCL. The Committee will scrutinize all the facts contained in the proposal and provide an initial go/no-go decision.

Due Diligence

After getting initial approval from Board/ Investment Committee, a primary letter of interest along with term sheet will be prepared. The forwarding letter expresses interest to invest subject to the successful completion of

Final Approval

If the due diligence of the company proves satisfactory the Investment Committee/ Board will give the final approval.

Negotiation

The investment team will place a number to the Client as per Board/ Investment Committee Approval. The client will resolve any dispute or come to a mutual agreement.

Disbursement

After all, relevant legal and regulatory requirements and negotiation BVCL will disburse the fund. The disbursement of the fund can be done at once or different tranches.

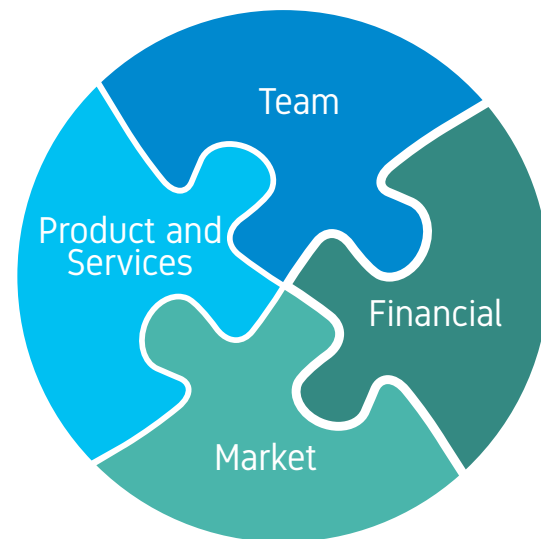
Monitoring

BVCL will monitor closely to ensure that the business is on track, management is delivering as per its commitment and targets according to the agreement.

Why You?

“We believe our experience in early-stage investing gives us expert insight into the factors that drive the long-term success of your company. We only invest businesses that excel against these key criteria”

BVCL Investment Criteria



Our Affiliations and Ecosystem

Being part of Daffodil Family we have created an entrepreneurial ecosystem in collaboration with the Department of Innovation and Entrepreneurship, Daffodil International University. Besides we also support Daffodil Business Incubator and Makerspace to improved creativity and business intelligence for the startup's companies.



DBI speed up and systematizes the process of creating successful enterprises by providing an ample and integrated range of support, including incubator space, ensuring business support services, and proving every scope for clustering and networking. DBI also offers new companies the opportunity to rub elbows with others in their world.

DBI infrastructure is for creative people to define the new economy. Incubation projects are designed to address the following challenges:

- Appropriate Co-working office space
- Appropriate support services
- Professional networking
- Entrepreneurial events and competitions

Incubators can help to hatch an idea into a successful startup through resources, services and advises. DBI will ensure not only the support services but also will ensure mentorship wherever requires and give them the platform to develop the Network.

Website: <http://incubator.daffodilvarsity.edu.bd/>
Facebook: [daffodilbusinessincubator](https://www.facebook.com/daffodilbusinessincubator)



Makerspace

Makerspace is more than space itself which is created to provide hands-on, creative ways to encourage students/entrepreneurs to develop their idea, design, experiment, build and invent new ideas. It helps the creative mind to transform their idea into a practice. Our Makerspace is open to students from Department of Innovation and Entrepreneurship, Daffodil International University (DIU) and entrepreneurs from all walks of life. Makerspace is equipped with necessary tools and mentors for the startup company and individuals who want to enhance creativity and design their prototype products. Members use makerspace for small quantity production and sale them to the startup market and through an online platform.

Benefits of the Makerspace:

- Makerspace is a hands-on creativity booster learning space.
- The space and training modules are designed to encourage entrepreneurs to understand value addition and innovation in product development.
- Makerspace help to prepare Students for the Future
- Makerspace helps to develop self-confidence and new business ideas
- Improve understanding of business intelligence and analytical skills to address real-life challenges.

Facebook:/MakerSpaceDIU

innovationhub

A place where students, teachers, researcher, mentors, inventors & innovators work together to nurture new ideas and engage the youth in innovative & creative activities. The ultimate objective of setting up the innovation hub is to provide a knowledge platform and information hub for business development. It offers a swift and efficient route to business development and income generation opportunities.

Objective

1. Create a platform for innovation and research by learning and sharing.
2. Developing an innovative culture and creative capacity among the students and stakeholders.
3. Ensuring a platform for developing a network among the national and international stakeholders.
4. Promote innovation and entrepreneurship among youth and future business leaders from the SME sector.
5. Develop information and database center to enable an open entrepreneurship ecosystem in Bangladesh.
6. Policy and advocacy for youth business leadership development in Bangladesh.

Facebook:/InnovationHubDIU



Daffodil International University (DIU) always encourages students to become entrepreneurs. Before completing the graduation, the students are taught and mentored not to be a job seeker but to create employment for others. DIU is organizing the startup idea competition “Startup Idea for Fund” to support innovative ideas and create an entrepreneurial platform. Through the process, students will get seed fund, co-working space, business networking, mentoring, and legal support. Bangladesh Venture Capital Ltd is a proud partner of this initiative along with the Department of Innovation & Entrepreneurship, DIU.



WBAF World Business Angels Investment Forum



The World Business Angels Investment Forum committed to collaborating globally to empower the economic development of the world by fostering innovative financial instruments for SMEs, innovators, and startups. WBAF is aiming to ease access to finance for businesses from startup to scale up, with the ultimate goal of generating more jobs and more social justice worldwide. It is committed to collaborating globally to empower world economic development by creating innovative financial instruments for innovators, startups, and SMEs.

In addition to conferences, talks, meetings, and debates, the WBAF gives importance to taking concrete steps that fuel the growth of the world entrepreneurial ecosystem.

- ◆ The World Business Angels Investment Fund Global CEO Alliance Club
- ◆ Exclusive Investment Events
- ◆ World Excellence Awards
- ◆ Academy
- ◆ SME Scoring

Bangladesh entered to this Global Network in the year 2017 as soon as Mr. Dr. Md. Sabur Khan nominated as the High Commissioner of the country for WBAF. A National board already has been declared to promote WBAF Mission and activate the implementation plan here. To get the WBAF benefits and bridge between the Young Talents and Global Angel Investors the National Board in the leadership of Honorable High Commissioner has started their action to take the highest opportunity from the Global Platform.





The 'Daffodil Startup Market' a student-run bazaar, hosted by the Daffodil International University (DIU) and operated by Office of the Director of Students' Affairs (DSA Office) every Tuesday & Wednesday.

The concept of 'Daffodil Startup Market' is being initiated to promote entrepreneurial potentials of students. The platform is open to any students or young entrepreneurs who want to run a small business. Participants sell their products and services in this market twice in a week. DSM is very popular among the students of DIU and actively participate by students from various departments. The platform provides a very strong networking support to the young entrepreneurs to experience firsthand business skills to tackle the obstacles, understand the risk and goals. DSM also help them to meet industry leaders and find right mentors.

Facebook: /DIUStartupMarket

17

200+
Student Business

150+
Market Session

750+
Business Stall

Why Investing in Bangladesh ?

- ◆ Total population: 166,830,005
- ◆ 64% Workable population (age under 35)
- ◆ The youth literacy rate is 83.18%.
- ◆ Bangladesh over the last 3 decades achieved a remarkable economics growth and now has crossed the 7.86% threshold, with key macro-economic indicators all showing positive trends.
- ◆ Bangladesh will be the 26th largest economy in the world from the current 42nd position. The country will be a \$700 billion economy in 2030 from \$300 billion now, HSBC Global Research, 2018.
- ◆ Bangladesh need investment of 300 Billion in infrastructure development alone by 2030.



- ◆ 1st Most densely populated country in the World
- ◆ 2nd largest producer of jute and ready made garments in the world
- ◆ 3rd largest vegetable and Fish producing country in the World
- ◆ 4th Happiest Country in South Asia
- ◆ 5th most populated city in the world is Dhaka
- ◆ 6th leather import countries in the world
- ◆ 7th in the Top 10 "Best Value" travel destinations for 2019 by Lonely Planet's
- ◆ 8th largest leather exporting country in the world
- ◆ 9th most populated country in the world
- ◆ 10th most mobile phone user in the world

Partner and Members List

- ◆ Daffodil International University, Winrock International, World Business Angels Investment Forum (WABF).
- ◆ Bangladesh Angels, Startup Bangladesh, Global Entrepreneurship Network (GEN)
- ◆ Venture Capital and Private Equity Association of Bangladesh (VCPEAB)

18